



March 9, 2023

To whom it may concern:

I am writing this letter today in support of the proposed Tierra Azul project which would bring over 400 housing units to our community.

One of Alamosa's largest and most desperate needs, from an economic development perspective, is HOUSING first and foremost. I could share countless accounts from our local employers, especially in the medical and education fields that relate to the housing the "crisis" Alamosa is experiencing. Housing and workforce go hand in hand. Our community has recruited then lost many professionals in the medical and education field due to a lack of housing inventory in our area.

In 2021 Alamosa's median age was 32.1 and the average household income, at the time, was just over \$55,000. Alamosa's population was just over 9,000 people. Alamosa is the hub of the San Luis Valley and a large percentage of jobs are in Alamosa. The daytime population is well over 11,000. People must often live in neighboring communities and commute to Alamosa for work, higher education, entertainment, sports, and activities.

The Tierra Azul project will put a good dent in getting closer to where we need to be with housing. It will offer housing for a variety of need, space and cost.

I believe this addition will begin to help resolve a problem that has stunted our growth and prosperity as a rural, underserved community.

I humbly ask for your support of this important project to our community.

Respectfully,

Kathy Rogers Woods

Director of Economic Development

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